



Deals & Specials Updated Instantly



WhatsGood Communicator



If you could upload a spreadsheet and make a Pocket Advisor WhatsGood List Home Screen Button "App"  
Would you want to?

Think of a friend's little black book of contacts. A Wedding Planners Contact Book. Think of a procurement specialist's list of suppliers. Think of a list of trade show exhibitors. Think of 35,000 staff members on an index of lists.



The WhatsGood Content Communicator is a module inclusion on the Webo SaaS Bundle which includes four channel builders and four information Communicators. It's handy and highly desired when relevant to your audiences.

# 4 CHANNEL COMMUNICATION



Above: The Four "Pull" Channels:

1. Website
2. Link & List Communicator
3. Blog
4. Social Media

Below: The Channel Focus    Right: The Detail



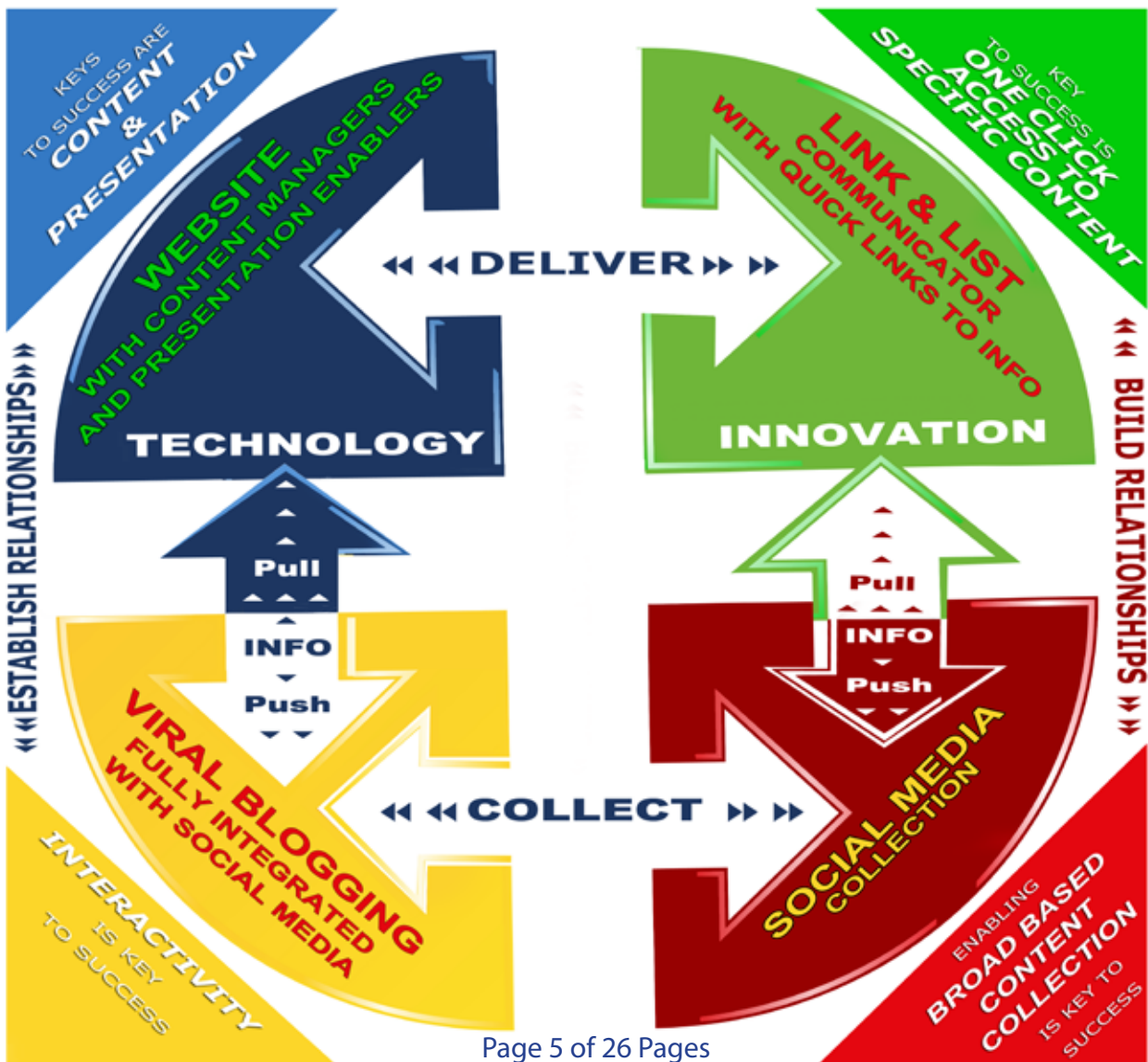
# CHANNEL INTEGRATION

**Digital Marketing with the Web SaaS**

**Websites, Showcases & Stores**  
**Bookmarklet Apps**  
**Social Media Integrations & Plug-ins**  
**Viral Blogs**

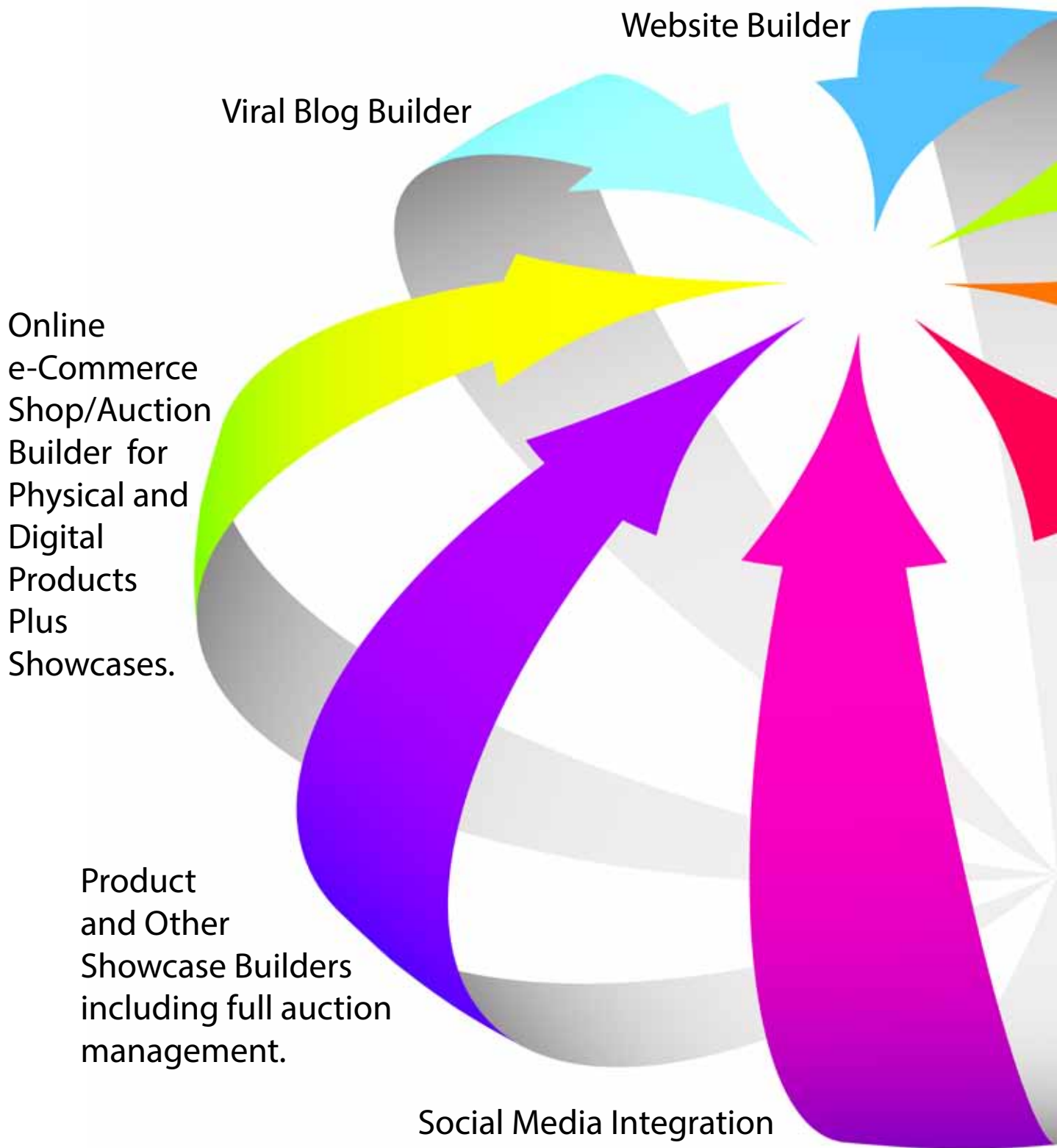
**4 Channels Promote 4 Communicators**  
**Driven by Customers to Grow Your Business - Let Us Show You How**

**Reputation & Referral Marketing Communicator**  
**Link & List Bulk Content Communicator**  
**WhatsGood Contact List Communicator**  
**Meetings Communicator & Meeting Packs Communicators**



# THE WEBO SaaS OUR TOOL BOX:

The challenge to make your content shine.



*Create a COMMUNICATOR to establish and maintain relationships with your customers.*

LPM Reputation & Referral Marketing Communicator

Meeting Packs  
Online  
Decision Support  
Agendas - Decisions  
Required - Online Voting -  
Action Plans & Feedback

WhatsGood Communicators  
for Quick Links to content, presented  
on other communicators or on  
channel pages, etc.

# Expo / Trade Show & Other Pocket Advisors

**Pocket Advisor Exhibitor Lists** with Quick Links  
Exhibitor Contact Lists (That take your Trade Show Online) with  
READ MORE Quick Links to information, coupons, deals and more.

## Contact List Communicators

Maintain direct contact with your audience before, during  
and after the Expo via phone home screen  
button convenience.

## Pocket Advisor Contact List Communicators could be used for:

Weddings, Events & Conferences, Week-end Destinations & Getaways, Home Renovation & Interior Design, Arts, Crafts. Hobbies, Musical Instruments, Baby, Toys, Kids Factory Shops, Health, Beauty & Wellness, What to do - Lifestyle & Leisure, Apparel: For Her, Apparel: For Him, Wholesalers, Hunting & Game Farms, Fishing Lodges & Charters, Tour & Safari Operators, Pet Breeders & Online Pet Stores, Branding & Merchandising, Specialist Security Products, Farming & Livestock, Small Indulgences: Specialist Coffee, Chocolates, Gift Baskets, Gift Suggestions, Outdoor, 4x4, Antiques, etc.  
Conferences with links to papers presented.

WITH Quick Links to Deals, Coupons, Blogs,  
Stores, Reviews, Websites etc

## Providing Contact Lists for phones & PC's makes us unique

The Webbo SaaS

The world loves a good list & has moved from Rolodexes & Personal Contact Books next to landline phones to mobile phones & PC's. Large company contact lists with links to product lists linked to product manuals. Staffing contact lists for large companies with links to showcased profile pages and video or audio introductions.



# What to Do & Other WhatsGood Contact Lists

## The Web SaaS

We supply Social Media Marketing Tools Used to Build Engaged Audiences & Leads.

We supply Channel & Communicator Builders

The WhatsGood Communicator delivers contact lists are valued because users seek instant answers on mobile phones, creating marketing contact lists is simple, affordable & it works.

## Quick Links

Contact lists link to content. Content may be free listings for businesses that are listed. Subscribing to the Web SaaS will offer a huge variety of content presentation enablers.

# eg Wedding Expo/Trade Show Pocket Advisor (Including Exhibitor Contact Lists)

*with Quick Links*

Download a List & Button Bookmark it on your phone.  
Tap the "Button" to Open & Explore Quick Links.



## **Why Use Our Pocket Advisor ? - Collective marketing is the innovation**

- **Simple** ▶ Scroll & browse by category / tap to dial
- **Handy** ▶ Easy & convenient access to information
- **Quick Link** ▶ Tap to open advanced webpages
- **Tap to Dial** ▶ No need to dial numbers
- **Content is King** ▶ We add delivery and presentation

## **Success Factors?**

- Taking Your Expo Online Enables Expo Research
  - Before the Expo
  - During the Expo
  - After the Expo
  - Deals can be created for instant display at any time - even during the show edits can be made from a mobile phone.

## **Going Locally Viral?**

- Because of the practical value lists will be shared
- Local Businesses will seek listings on shared lists and will exhibit to get listed.

# Exhibitor List with "Read More" Quick Links



## Quick Link Buttons

- Free & Featured Listings
- Website
- Communicator
- Viral Blog
- Shop, Store & Showcase
- Deals, Coupons & Specials
- Online Quick Quote
- Digital Newsletters
- Facebook Integration
- LinkedIn Integration
- Twitter Integration
- You Tube Integration
- Pinterest Integration
- Instagram Integration
- Pinterest Integration
- Google Plus Integration

Link from hyper linked text or use Quick Link Buttons

## **Pocket Advisor Contact Lists** *with Quick Links*

Expo Pocket Advisors allow Exhibitors to professionally present their content on Phones & PC's

### **Online Expo Marketing Free listing presentation enablers**

- Form creation and submission management
- Image Gallery
- Image Polls & Surveys & Agile Quizzes
- Text and Image Polls & Surveys
- Alternating Image (Gif) Builder
- Deal / Coupon Creation and Online Management
- User / Guest Reviews
- Harvest Facebook Images to a listing gallery (With instant auto updates)
- Harvest Twitter Images to a listing gallery (With instant auto updates)
- Harvest Instagram Images to a listing gallery (With instant auto updates)
- Update Search Engines with Meta Title and Description submissions



### **Online Expo Marketing - Featured listing presentation enablers**

- Image Slide Shows
- Additional Facebook, Twitter and Instagram Image Galleries
- Your Own COMMUNICATOR AND POCKET ADVISOR "APP" Builder
- Footer - Text and Image Marquees (Scrolling text and images)
- Flip Books by Category
- Password Access if Desired
- Five Directory Links
- Website Link, Newsletter Link, Blog Link, Store Link, Deals Link, Online Quote Link
- Website, Blog, eCommerce Store builders and more.

**LIST SHARING**



**DEALS**

**LINKS TO INFO**

**TESTIMONIALS**

**Digital  
Marketing**

WITH THE

**Webo  
SaaS**



## **Where We Fit In**



**LinkedIn Pages**

**Find & Follow  
Work Connections**



**Webo Listings & Sites**

**Find & Follow  
What's Good**



**Twitter Groups**

**Find & Follow  
Chat Topics**



**Facebook Pages**

**Find & Follow  
Your Friends**



**Webo SaaS Communicators**

**Be Connected &  
Build Relationships**



Researched Contact Lists offered to customers with a need for the information assists in building relationships. Reward customers with needed (relevant) info lists for writing reviews and for sharing. Reputations and Referrals based on reviews & sharing grow businesses.



# eg WhatsGood Week-End Getaways



Add banner adverts to popular WhatsGood Contact Lists



If the list is good it will be shared





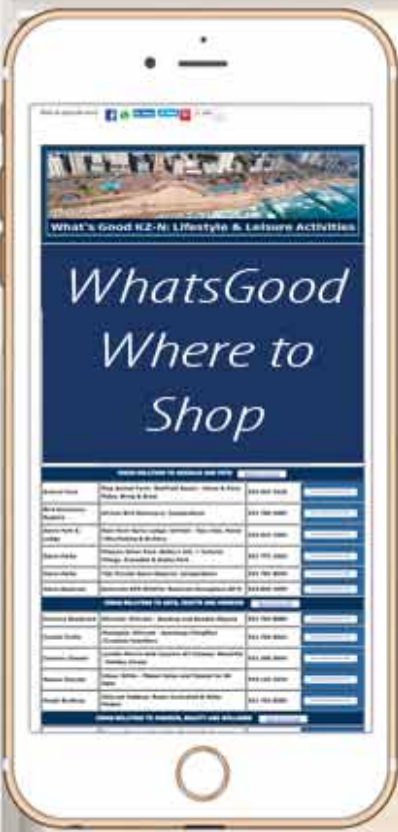
LIST SHARING



DEALS



TESTIMONIALS



**Find 100's of holiday activities on the "What's Good" Bucket List - It's a download for your Phone or PC**



# WhatsGood Neighbourhood Lists

[Click Here to get the Browse by Category eKZ-N Directory on your Phone or PC.](#)

**LIST IS UNDER CONSTRUCTION - IT WILL UPDATE WHEN YOU OPEN IT  
SELECT A CATEGORY OR SCROLL DOWN**

[HOUSEHOLD GOODS AND SERVICES](#) - [EDUCATION TUITION & EXTRA MURALS](#) -  
[HEALTH, BEAUTY & FITNESS](#) - [FAST FOOD & TAKE-AWAYS](#) - [CAFES & COFFEE SHOPS](#) - [RESTAURANTS](#) -  
[ACCOMMODATION](#) - [SERVICES TO LOCAL BUSINESS](#) - [MEDICAL SERVICES](#) - [CRIME EMERGENCIES](#) -  
[MEDICAL EMERGENCIES](#) - [HOSPITALS](#) - [SOCIAL EMERGENCIES](#) - [ANIMAL EMERGENCIES](#)

## HOUSEHOLD GOODS & SERVICES

[BACK TO THE TOP](#)

Aerials & DSTV	Pintos DSTV Installer	079-043-4234	<a href="#">Read More</a>
Airconditioning	Cannon Cool	031 701 5639	<a href="#">Read More</a>
Airconditioning	T.M. Electronics	031 579 2719	<a href="#">Read More</a>
Appliance Repairs	Appliance Genie	031 825 2997	
Appliance Repairs	IRS Tronics	031 700 6305	<a href="#">Read More</a>
Armed Response	ADT	086 121 2100	<a href="#">Read More</a>
Au Pair/Baby Sitter	Au Pair SA	info@cupairso.co.za	<a href="#">Read More</a>
Auto Electrician	Trans Earth: 24Hr Service	082 557 5143	
Auto Electrician: Mobile	H Electrical car & Truck Specialist	061 960 6389	
Auto Emergency	24/7 AA Roadside Assist	0861 000 234	<a href="#">Read More</a>
Auto Mechanic	Gearbox Parts & Repairs	031 262 7772	<a href="#">Read More</a>
Auto Mechanic	Steadmans Service Center	031 266 6172	



**Just Tap a Button  
on your phone &  
get personal with a  
Demo Lodge Communicator**



Create  
a  
desired  
WhatsGood  
contact  
list  
that  
hosts  
your  
banner  
adverts.

Contact  
Lists  
create  
awareness.

Awareness  
offers the  
opportunity  
to engage  
and  
convert.

# TUTORIAL ON BUILDING A LINK & LIST COMMUNICATOR

Web SaaS subscribers need to login and open their Admin Panel to select the option. Setup: WhatsGood Communicator Then Select: Add WhatsGood Communicator.

Once open there are a variety of options open to you to:

- Download a template spreadsheet file
- Manage the extent of social media integration
- Upload link icons; Email, Website, Coupons or other
- Headers, Footers, Slideshows and Page Editors
- Links; main menu and sub-menu
- SEO Meta data

	A	B	C	D	E	F	G
1	LOCATION	DESCRIPTION	TITLE	TELEPHONE NO.	e-MAIL ADDRESS	WEBSITE ADDRESS	VOUCHER PAGE LINK
2							
3							

Deleted

Email address

URL

URL

HOUSEHOLD GOODS & SERVICES					
Business Name	Category	Tap to Dial	Mail	Web	Blog & Deals
Intersat	Aerials & DSTV	031 767 4100			
Pintos DSTV Installer	Aerials & DSTV	079 043 4234			

Contact List Generator :

Import an Email Icon Image :

Import an Website Icon Image :

Import an Coupon Icon Image :

Import a .xls Standardx template :

Import Back to the Top Image :

Download a Sample File

Browse...	No file selected.
Browse...	No file selected.
Browse...	No file selected.
Browse...	No file selected.
Browse...	No file selected.

## **HOW TO TIPS**    **Scratch Builds**

The scratch build is based on uploading a spreadsheet.

Step 1. Download a template and populate it for the columns required. in this eg it is a WhatsGood Community Communicator so it lists suppliers that service one community. Column A is thus not needed. It can be used for other purposes.

Step 2. Import a Standard xls template.

Step 3. Customise where required.

## **HOW TO TIPS**    **Template Options**

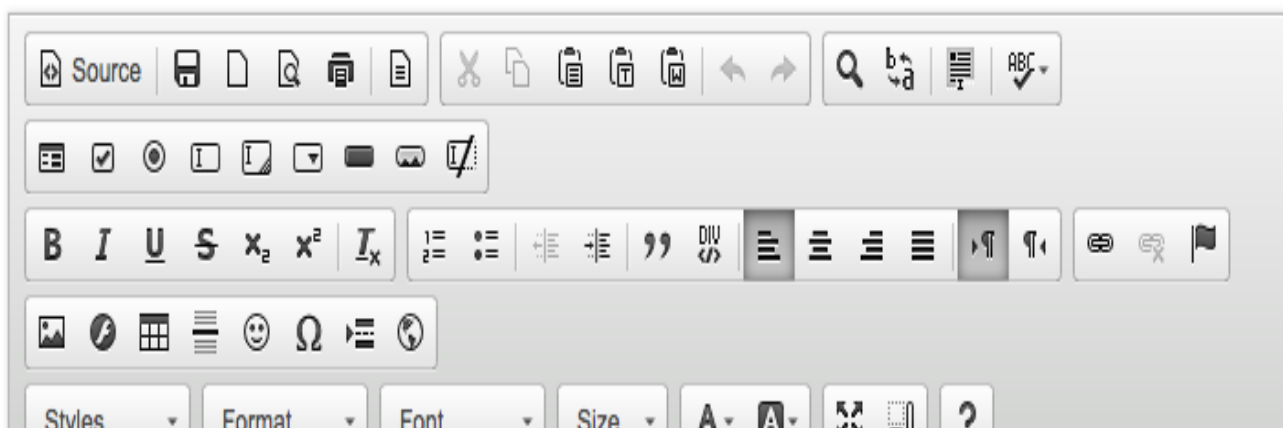
Personal contact lists have always been prized to the degree that they meet the needs of users. The world has moved from business card holders and rolladexes to contact lists on phones. A contact list is desired in niche markets if it is comprehensive. In essence it could be an online tradeshow contact list. The value is enhanced if one is able to link to testimonials, reviews and the buzz on social media. In addition, links to specials, deals and coupons further enhances the value of contact lists.

We have a list of template lists that will continuously need verification as businesses update their contact details. The template options offer a head start in these niche markets. Our lists are under construction and our aim is to create contact lists on areas of interest that boast testimonials, reviews, social media buzz, specials, deals and coupons. For now, open a dropdown option, make a selection and then press GO. The list will open. If you are on a PC - bookmark the page. If you are on a phone please follow the guideline below.

Our Contact List APPs can be button bookmarked on the home screens of most smart phones. Each Time that you tap the icon on your phone the latest version will display.

These are the pages displayed when you select: Add WhatsGood Communicator. It's easy; Select your preferred settings, Load your button link icons, Add your home page content to the CKEditor, Get the template spreadsheet and import it.

Shared Webpage Title Status :	<input type="radio"/> Active <input checked="" type="radio"/> Inactive
Webpage Sharing Restricted To Registered Members Only :	<input type="radio"/> Active <input checked="" type="radio"/> Inactive
Shared Webpage Password Locking:	<input type="radio"/> Active <input checked="" type="radio"/> Inactive
Social Sharing :	<input type="radio"/> Active <input checked="" type="radio"/> Inactive
Contact List Generator :	<a href="#">Download a Sample File</a>
Import an Email Icon Image :	<input type="button" value="Browse..."/> No file selected.
Import an Website Icon Image :	<input type="button" value="Browse..."/> No file selected.
Import an Coupon Icon Image :	<input type="button" value="Browse..."/> No file selected.
Import a .xls Standardx template :	<input type="button" value="Browse..."/> No file selected.
Import Back to the Top Image :	<input type="button" value="Browse..."/> No file selected.
Heading Row Background Colour:	<input type="text" value="FFFFFF"/>
Heading Text Colour:	<input type="text" value="FFFFFF"/>
Contact List Generator :	<input type="button" value="Generate Code"/>
Page Width	<input type="text"/>
Header Height	<input type="text"/>
Footer Height	<input type="text"/>
Background colour:	<input type="text" value="FFFFFF"/>
Text colour:	<input type="text" value="FFFFFF"/>
Hover colour:	<input type="text" value="FFFFFF"/>
Hover text colour:	<input type="text" value="FFFFFF"/>
Password:	<input type="text"/>
Title:	<input type="text"/>





### Header Background Section

Background Color:

Background Image:  No file selected.

Repeat the Background Image

### Footer Background Section

Background Color:

Background Image:  No file selected.

Repeat the Background Image

Meta Title

Meta Keywords

Meta Description

#### Here you can add:

- A Banner Header Image,
- A background colour or image,
- SEO Meta Data
- Side page Links and Sub-Links ( These will display the same as on the Link & List Communicator and
- You can add a footer slideshow with links to defined URL destinations.

### Add Link [Add Main Menu](#)

Menu \*

Url \*

Sequence Number \*

Status  Active  InActive

### [Add SubMenu](#)

### Footer Slide Show

Image:  No file selected. [Add Image](#)

Enter Url:   
Maximum image size : 20MB)

**Warning:** Invalid argument supplied for foreach() in /home/webo/public\_html/inc/editsharedwebsite.php on line 465

Status:  Active  InActive

Height:  50  75  100  125  150  200  225  250  275  300

Width:  300  310  400  468  500  600  700  800  900  947  1010

Fade Speed:  Slow  Medium  Fast

Image Interval:  Long  Intermediate  Short

## HOW TO TIPS



# Digital Marketing Communication Platform Builder's 10 Step Checklist

## Step 1

- ✓ Sign up
- ✓ Template
- ✓ Background
- ✓ Header
- ✓ Side Panel
- ✓ Categories
- ✓ Marquees
- ✓ Info Presenters
- ✓ eCommerce
- ✓ Ts & Cs
- ✓ Templates
- ✓ Validity Dates
- ✓ Admin PINs
- ✓ Admin Training
- ✓ Briefing Page
- ✓ App Setup
- ✓ Structure Rewards
- ✓ Adding Listings
- ✓ App Analysis
- ✓ Customer Launch

## Step 2

- ✓ Loyalty Programme Marketing
- ⊗ Coupon Marketing
- ⊗ Loyalty Marketing
- ⊗ Reputation & Referral Marketing
- ✓ Customer Loyalty Accounts
- ⊗ Points / Tiers
- ⊗ Reward Structures

## Step 3

- ✓ Bulk Content Communication
- ✓ Link & List Communicators
- ⊗ Contact Lists
- ⊗ Product manuals
- ✓ Information Rewards
- ✓ Sponsored Communicators
- ⊗ Schools, Online Trade Shows, Clubs, Churches, Rep / Legal Reference Libraries, etc

## Step 4

- ✓ WhatsGood Communicators
- ✓ Information Rewards
- ⊗ Lifestyle - What to do
- ⊗ Getaway Destinations
- ⊗ Local Buddy Deals
- ⊗ Local Restaurant Specials
- ⊗ Local Home & Garden
- ⊗ Local Home Maintenance

## Step 5

- ✓ Online Meeting Rooms
- ✓ On phone/PC Meeting Packs
- ⊗ Live Minute Taking
- ⊗ Video Conferencing

## Step 6

- ✓ Specialist Page Presenters
- ⊗ Locked or Unlocked Linked/Independent Landing Pages with Social Image Albums
- ⊗ Sign-up Opt-in Webforms
- ⊗ Automated Quote Builders
- ⊗ Keyword Search Webpage Builders

## Step 7

- ✓ Specialist Image Presenters
- ⊗ Flash & Non Flash | Locked or Open Album Builders
- ⊗ Video Album Builders
- ⊗ Slideshows
- ⊗ Image Rotators (Mirror Balls)
- ⊗ Image Alternators & Gif Builders
- ✓ Specialist Page Viewers for very Large Pages (eg building plans)
- ⊗ Scroll Box Webpages (with Vertical & Horizontal Webpage Scroll Bars)
- ⊗ eBook Flipbooks
- ⊗ Powerpoint Presenters
- ✓ Specialist Agile Quizpage Builders

## Step 8

- ✓ Blog
- ⊗ Guest Blogger Appointments
- ⊗ Topic Categories
- ⊗ Comment Management
- ⊗ Social Media Integration Options
- ⊗ Followers
- ⊗ Topic Categories
- ⊗ Comment Management
- ⊗ Social Media Integration Options

## Step 9

- ✓ eCommerce Store / Showcase for Physical and Digital Products
- ⊗ Fixed Price
- ⊗ Unpriced Classifieds
- ⊗ Managed Auctions
- ⊗ Promo Codes
- ⊗ Payment Gateways
- ⊗ Personnel Library (Doc & Video CVs)
- ✓ Order & Delivery Tracking
- ✓ Variation Mgt (eg Size/Colour)

## Step 10

- ✓ Website Builder
- ✓ Template Selector & Editor
- ✓ Meta SEO Setup
- ✓ Form Builder
- ✓ Marquees
- ✓ Dropdown Menu Setup
- ✓ Specialist Page Inclusion